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Mobile Telehealth Solutions

# Innovative Products

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FOR VIRTUAL CARE DELIVERY

# Virtual Care Delivery Systems and Devices

Transportable, mobile & lightweight delivery systems		Vitals Measuring	Stethoscope + Integrated App	Exam Cameras	Dental Devices
CAS Lite	Transportable Exam Station	Total Vitals	RNK + ClearSteth	TotalExam 3	Teledental
					

# CAS Lite Delivery System

## CLINICALACCESS® Station Lite

ClinicalAccess® Station Lite (CAS Lite) frees you from the space concerns of larger form factors. Customize your station to accommodate your examination needs using its innovative, modular design. With its slim footprint, built-in WiFi and Ethernet, CAS Lite is the perfect mobile telemedicine solution to seamlessly fit into small clinical spaces.

### Efficient and Intelligent

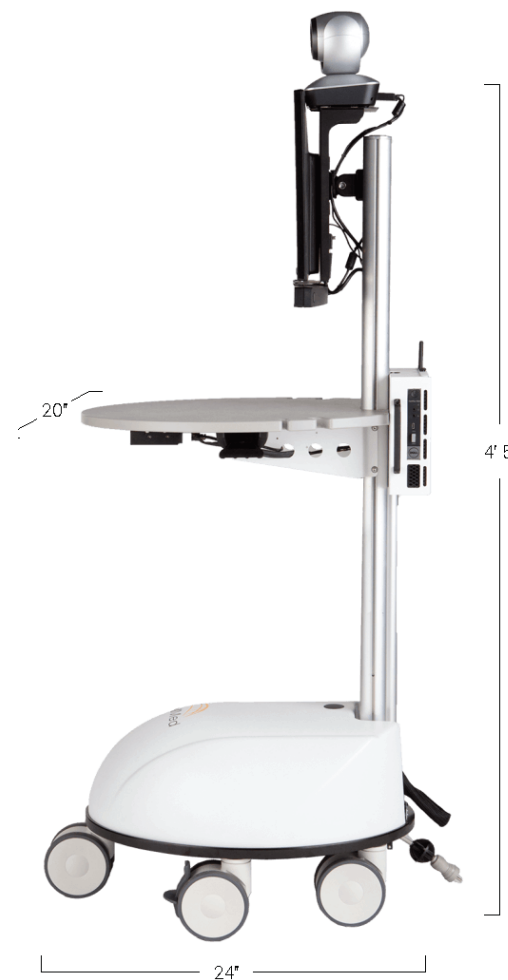
- Simple to launch and use
- Customizable to your workflow
- Integrated software and hardware

### Secure and Compliant

- Integrated security features
- Locking compartment option, prevents unauthorized usage

### Sleek and Mobile

- Sleek, ovular design
- Small footprint and five-wheel base with 5" casters for stability, ease of egress, and turning
- Highly maneuverable in confined spaces
- Adjustable ergonomics; worksurface movement is 33-44"



<b>Dimensions</b>	20"W x 24"L x 53"H (lowest position, excluding camera)
<b>AC Power</b>	90V to 220V, 50Hz to 60Hz Voltage: Nominal 120V Input Voltage Range: 90VAC- 148VAC Frequency: 60Hz ± 3 Hz Plug Type: NEMA 5-15P
<b>Battery Power</b>	Sealed Lead-Acid (SLA) VA 1000VA Watts 600W Size 12V/9AH Typical Recharge Time: 8 hours
<b>Outlets</b>	Ethernet and AC power, located on back of base shell
<b>Computer</b>	Integrated Dell® 7060
<b>Ports</b>	USB hub (4 ports) 8-port switch within base
<b>Codec</b>	SX20 Cisco® Codec
<b>Display</b>	27" LG Monitor 22" LG Monitor Dual 22"/ 16" Monitor with swing arm
<b>Camera</b>	PTZ camera, i1000
<b>Sound</b>	Dell® Sound Bar 17.4"W x 2.4"D x 1.4"H Speaker Type: Active 1 x sound bar 5 Watt - 90 - 20000 Hz
<b>Table Top</b>	19 1/2"W x 20" L; Table top height range is 33" to 44"
<b>Connectivity</b>	Bin storage in tabletop, with combination lock
<b>Cables</b>	10' Ethernet cable reel, 8' power cable reel w/ reels 8' coiled power cord

# Transportable Exam Station

## TRANSPORTABLE EXAM STATION®

The GlobalMed® Transportable Exam Station® (TES) brings a new dimension to providing telemedicine to the patient in austere environments.

TES is a fully mobile telemedicine platform with a built in military-grade ruggedized tablet with readable glove capable Gorilla Glass for video conferencing in any condition. Network connectivity is achieved using a Cradlepoint connection for 3G/4G/LTE or built in WiFi.

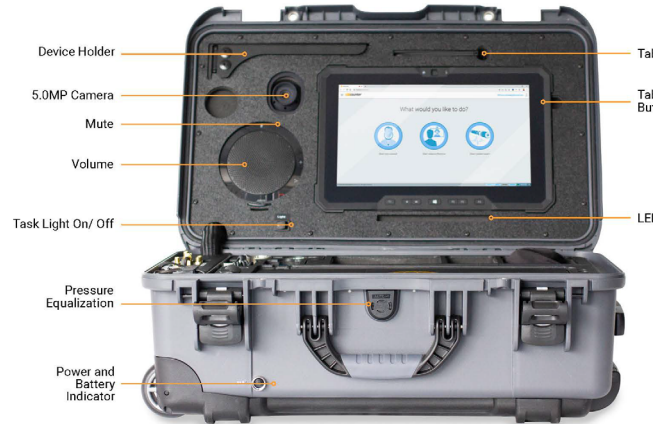
TES is ideal for these scenarios:

- Emergency Response
- Disaster Relief
- Homebased Patient Care
- Rural Healthcare Outreach

Compatible devices include:

- TotalExam® 3 Camera
- Horus Ophthalmoscope
- ClearSteth® Stethoscope
- ClearProbe Ultrasound

\*TES stores an array of cameras and medical devices in a rugged, impact, dust, and weather-resistant rolling case.



<b>Dimensions</b>	Exterior: 22"L x 14"W x 9"H Interior: 20.5"L x 11.3"W x 7.5"H
<b>Weight</b>	33 Pounds
<b>Power</b>	16.8V DC at 2.5A MAX 185 Wh
<b>Battery Life</b>	Approx. 12 hours at max configuration. Battery life varies depending on usage.
<b>Computer</b>	Dell® 7212 Rugged
<b>Operating System</b>	Windows® 7 or 10
<b>Display</b>	16:9 aspect ratio Gorilla Glass touch screen
<b>Keyboard</b>	Attached keyboard with scroll zone touch-pad and tablet-integrated gesture support.
<b>Connectivity</b>	Cradlepoint COR IBR900 Router WiFi, Ethernet, 3G/4G/LTE (depends on network)
<b>Ports</b>	4x USB 3.0, 1x HDMI, 1x Ethernet
<b>Cables</b>	PC cables - integrated Device cables - not integrated
<b>Audio</b>	Integrated speaker and microphone
<b>Portability</b>	2 wheels with retractable handle
<b>Main Camera</b>	Integrated 5.0MP camera with pan/tilt functionality
<b>Security</b>	• Powerclaw Latching system • Reinforced metal holes for padlock use
<b>Power Consumption</b>	12V - 20V DC at 2.5A MAX
<b>Designated Battery Charger</b>	Input 90-264VAC 47-63 Hz Output 16.8VDC 2.5A
<b>Storage Transport Conditions</b>	Water-resistant -29° to 60°C (-20° - 140°F) 5% to 95% RH, 38.7°C (101.6°F) Max Wet Bulb Temperature

# Total Vitals

## TOTALVITALS®

GlobalMed's TotalVitals Monitor is a hand-held device that digitally captures a wide range of vitals including: temperature, blood pressure, heart rate, and blood glucose (optional).

### Lightweight and Compact

The main console weighs less than 1.25 lbs and fits easily in the palm of your hand.

### Integrated and Wireless

When integrated with the eNcounter® Application Suite, TotalVitals provides continuous monitoring that is uploaded wirelessly throughout a patient exam and sorted in the patient record.

### Accurate and Easy to Use

TotalVital's advanced, FDA approved design combines accurate measurements of key vitals with intuitive functionality.



### NIBP Measurement

Technique	oscillometric
Pressure measuring range	0mmHg-300mmHg
Pressure measuring accuracy	+/-3mmHg
Inflation Time	<20 seconds (adult cuff)
Overpressure Protection limit	300mmHg
Blood pressure measuring range SYS	60mmHg-240mmHg
DIA	30mmHg-180mmHg
Max. mean deviation	+/-5mmHg
Max. standard deviation	8mmHg

### SpO2

Technique	Optical with dual wavelength
SpO2 measuring range	35%-100%
SpO2 measuring accuracy	Arms <3% for SpO2 range from 70%-100% (Arms is defined as root-mean-squared value of deviation according to ISO 9919)
Pulse rate measuring range	30bpm-240bpm
Pulse rate measuring accuracy	+/-2bpm or +/-2% whichever is greater
Perfusion rate	0.5%-20%

### Temperature Measurement

Infared probe (ear)	
Measuring range	35.0°C-42.0°C
Measuring accuracy	+/-0.2°C
Response time	5s
Thermister probe type (optional)	
Measuring range	35.0°C-39.0°C
Measuring accuracy	+/-0.2°C
Response time	60s

### Glucose Measurement

Measuring range	1.7mmol/L-27.7mmol/L
Measuring accuracy	+/-0.3mmol/L
Resolution	0.1mmol/L
Response time	5s+/-0.5s

### Power Supply

Power supply	100-240VAC, 50/60Hz, 15VA; Built-in Lithium battery: 3.7V, 1200mAh
Working time	1 month (at the condition of 5 times BP measurements per day)

### Certifications



# RNK Stethoscope and ClearSteth Application

## RNK PCP-USB

The RNK stethoscope utilizes a USB connection to transmit auscultation data through the ClearSteth application.



All the quality of a traditional stethoscope, but with state-of-the-art technology:

- The PCP-USB or PCP-1 stethoscope plugs direct into any PC computer and most tablets.
- Uses RNK's patented piezo technology for picking up body sounds with least artifact.
- No requirements for having a second doctor on transmit end. Patient can use the stethoscope on themselves.
- Four unique frequency filters to help the practitioner make a proper diagnosis.
- No buttons or dials. The easiest to use electronic stethoscope available.
- No batteries needed.
- Sleek design. "Feels good" in your hands.

## ClearSteth®



### Advanced Steth Software

The ClearSteth application offers an intuitive interface for clear and fast tele-auscultation. Combined with the RNK stethoscope offers remote sharing of high-quality heart, lung, and body sounds from remote locations.

### Amazing Sound Quality

ClearSteth delivers clear, crisp sound with filtering capabilities on both sides to emphasize focus on bell or diaphragm ranges throughout the exam and will automatically adapt to the available network bandwidth on either side of the connection, while still maintaining sound quality.

### Versatile and Secure

Allows users on various networks to access encrypted auscultation connections with the push of a button. ClearSteth is interoperable with the RNK PCP-USB. Encrypted auscultations will ensure that patient security and privacy is still the number one priority.

### User Friendly Interface

Improve workflow by allowing users to stay logged into the application and display all participants in your telesteth program during the consultation.

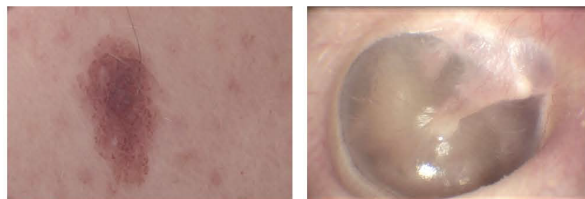
# TotalExam® 3 Camera

The TotalExam® 3 combines excellent HD image quality, intuitive design and versatility to take your telemedicine imagery needs to a new level of high definition imagery. The TotalExam® 3 has interchangeable attachments and accessories, allowing a wide variety of medical evidence collection applications in fields such as teledermatology, ophthalmology, and family medicine.

The TotalExam® 3 delivers crisp, clear HD images, using an 8-LED carousel, with white balance and adjustable brightness. TotalExam® 3 provides smooth video with 60 frames per second, and the clearest still image using count back freeze frame analysis.

The intuitive ergonomic design includes a pivoting head and instinctive button locations, making it easier to capture hard-to-reach images.

USB 3.0 connectivity makes the TotalExam® 3 a true plug-and-play general examination camera, compatible with laptops, tablets, and telemedicine stations.



\*Images are unedited

Items in the TotalExam® 3 camera kit may be ordered separately. The complete kit includes:

- TotalExam® 3 Camera | Qty 1
- TotalExam® Autofocus Head | Qty 1
- TotalExam® Otoscope Head | Qty 1
- TotalExam® Variable Polarizing Derm Hood | Qty 1
- TotalExam® Derm Hood | Qty 1
- TotalExam® Tongue Depressor Adapter | Qty 1
- 6" Adult Tongue Depressor | Qty 5
- One Touch Collars | Qty 5
- Specula, 4.25mm | Qty 5

<b>Dimensions</b>	Camera Body: 214mm x 33mm Autofocus Head: 38mm x 33mm Otoscope Head: 60mm x 33mm
<b>Body Weight</b>	~10 oz
<b>Focus Type</b>	Autofocus
<b>Snapshot Size</b>	1 Megapixel
<b>Video Resolution</b>	1280 x 720p (captured)
<b>Frame Rate</b>	Up to 60 frames per second
<b>Output</b>	USB 3.0
<b>Integrated Freeze Frame</b>	Push-button (selects clearest frame of previous 16 frames)
<b>White Balance</b>	Push-button
<b>Lighting</b>	Autofocus Head: 8 LEDs Otoscope Head: 2 LEDs
<b>Operating Temperature</b>	0° - 42°C (32°-107°F)
<b>Operating Humidity</b>	Less than 90%
<b>Power Usage</b>	Less than 4W
<b>Voltage Usage</b>	~ 0.800 mA @5 VDC using USB 3.0 only
<b>Aspect Ratio</b>	16:9
<b>Lens (Aperture)</b>	f:3.0 M12 650nm IR filter f:18.0 FOV: r= 10mm DOF: 12mm - 14mm



TotalExam® 3 with Variable Polarizing Derm Hood



TotalExam® 3 with Otoscope Head



# Teledental Devices

 **DeVA-1<sup>®</sup> 2G**



## Dental Micro-endoscope Visual-Scaling and Root Planing Non-Surgical Periodontal Therapy



### No Recovery Time from Surgery

- Treatment completed in one to two sessions
- Patients can return to daily activities immediately
- No scheduling delay to accommodate recovery time

### No Opioids for Post-Surgery Pain

- No painful dental surgery
- No post-surgery pain management, typically opioids
- No complications associated with surgical procedures

### Increased Access for Earlier Treatment

- Dental hygienists can perform the procedure; dentists or periodontists are not required
- Patients do not need to wait for an appointment with a periodontist

 **mouthwatch<sup>®</sup>**


## Intraoral Camera



- Crystal Clear Intraoral Images
- Easy to Integrate
- Lightweight, Ergonomic
- Sharp, Fixed Focus
- Quick Single Button Capture
- Responsive Lifetime Customer Support
- Instant On
- Money-Back Guarantee
- Works with Windows, Mac OS X, and Android

# eNcounter<sup>®</sup> Virtual Health Platform

**Diagnostics + Clinical Workflow + Integration & Interoperability**



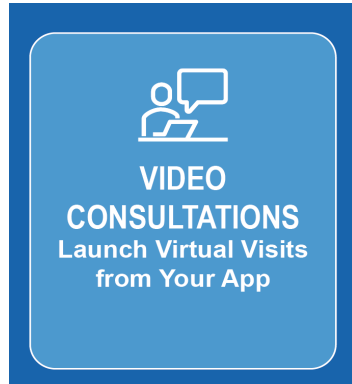
**VIDEO CONSULTATIONS**  
Launch Virtual Visits from Your App

**SCHEDULING API**  
Embed into Your Scheduling Flows

**DATA INTEGRATION**  
Transfer clinical data between systems

**DYNAMIC INTEGRATION MANAGEMENT SERVICES**  
Auto-sync system changes automatically

# eNcounter® Video Consultations



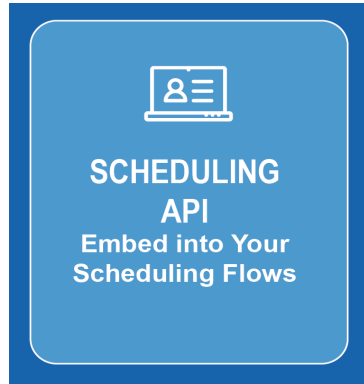
- An API-based video layer
- Enables video functionality in eNcounter® to integrate with a clinician's platform **without having to add another application**

## Capabilities include:

- Real Time Clinical Evidence Transfer
- Multi-user environment - enables multiple participants to join a single encounter
- Specialized signaling and messaging features for telehealth applications
- Remote Camera Controls
- Secured WebRTC

**Operationally lean, this application approach eliminates the cost of a monolithic implementation and drastically reduces the need for staff training.**

# eNcounter® Scheduling API



- Simple API with clear documentation for developers to implement clear API documentation within a preferred application
- Enables the creation of a link to launch a virtual patient encounter from a preferred scheduling platform, using the customer's existing workflow.

## How it works:

- Appointment is scheduled within the parent system
- This triggers a request of eNcounter® to send information to construct a link given to the user
- The link directs the user to eNcounter® where it will launch the virtual appointment and present the Patient Summary for the patient in attendance

The link is good for one-time use. A new link will be created for each new appointment. Developers are provided with clear API documentation to implement within their preferred application

**Easy to implement and preserves existing scheduling workflows.**

# eNcounter® Data Integration



eNcounter® data integration ensures data is exchanged for a range of delivery models:

- Data between eNcounter platform and other FHIR-enabled systems such as EHR or Billing
- Data between providers using different EHRs (e3 and eView)

Patient data from the customer's PACS or EHR can be viewed in eNcounter.

- After clinical data is captured, eNcounter generates an Encounter Summary and uploads and stores contents to the configured PACS or EHR
- All EHR-compatible, portable data will populate EHR fields including Vitals, Chief Complaints, Visit Notes, etc.

**Closes gaps in patient health history and ensures clinicians have the most recent information at the start of each virtual visit.**

## How it works:

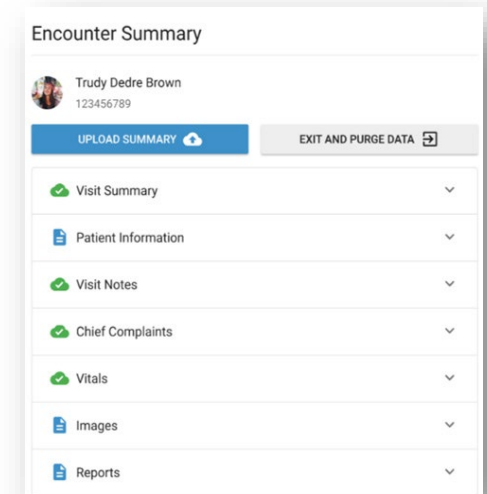
**At Consultation Start:** When a user logs into eNcounter® and searches their EHR to render the Patient Summary, they will see the most updated data from the EHR and PACS (labs, meds, allergies, conditions, etc.).

**When Consultation Ends:** Upon virtual visit completion, new data created during the consult flows out of the Encounter Summary into the EHR and PACS.

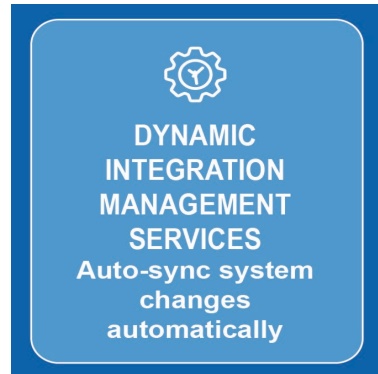
Data that goes into the EHR is denoted **with a green cloud icon.**



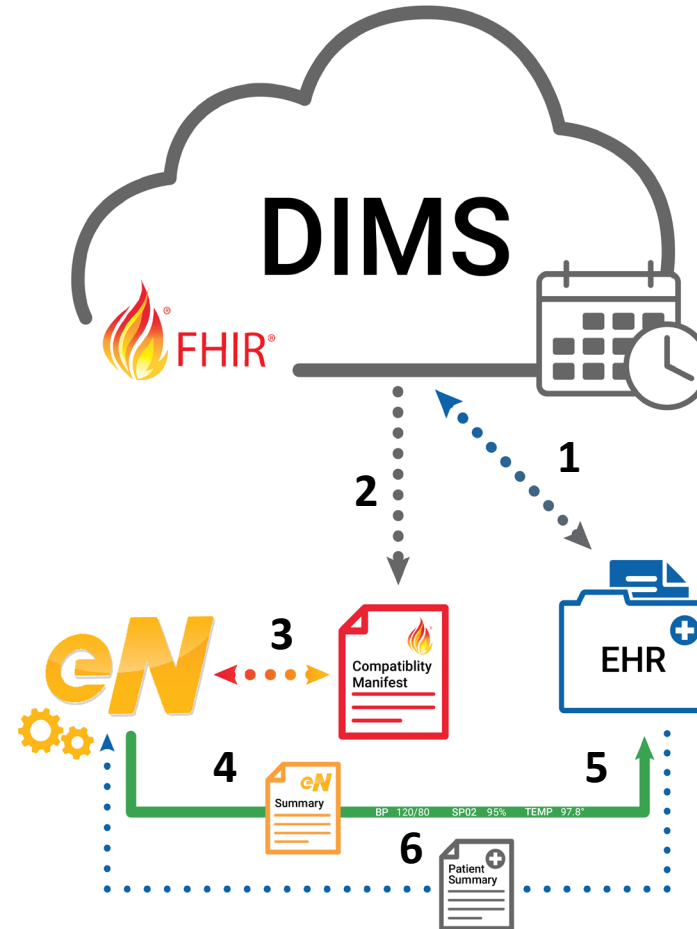
Data that flows into the PACS system is denoted **with a blue document icon.**



# eNcounter® Dynamic Integration Management Services



Automated checking tool based on FHIR compatibility that detects EHR and other system changes and auto-syncs those changes, ensuring data always ends up in the right place.



1. On a consistent cycle, DIMS checks the EHR for FHIR compatibility.
2. A FHIR Compatibility Manifest is created.
3. When a user logs into eNcounter®, the system auto-checks the manifest for updates.
4. At virtual consult completion, the user publishes an Encounter Summary with new patient data.
5. The summary goes into the EHR as either actionable, usable data or the PACS system based on its latest FHIR-enabled compatibility.
6. The next time the patient record is opened in eNcounter, the most current information from the EHR will be reflected.

**DIMS dramatically reduces the cost and inefficiency of health information system integration and makes virtual healthcare data accessible, useable, and actionable.**

## DIAGNOSTICS

- Specialized Auscultation
- Spirometric Interpretation
- Abdominal and Vascular Ultrasound Imaging
- Electrocardiogram Interpretation
- Manual and Automated Vitals Entry
- Diagnostic Image Capture
- Image Measurement
- Multi-Way Video Conferencing
- Synchronous Diagnostic Data Transfer
- Offline Connectivity
- Image Annotations
- Remote Camera Control
- Automated Hearing Tests

## WORKFLOW

- Command Line Integration
- Patient Search
- Patient Summary
- Encounter Summary
- PACS Query
- PACS Upload
- Video Recordings
- Worklist Selection
- ClearSteth Software Integration

## APIs AND INTEGRATION

- Video Consultations
- Scheduling API
- Data and System Integration
- Dynamic Integration Management System (DIMS)

# Benefits

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COMPREHENSIVE CARE – BETTER OUTCOMES – POSITIVE ROI

# Expand Access to Care

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The ability to expand access to care is unmatched with telehealth:

- ✓ See rural patients faster and more frequently
- ✓ Reach the most remote parts of the world such as oil rigs, ships and small villages far from healthcare facilities.
- ✓ Augment face-to-face visits for non-emergency care
- ✓ Manage provider capacity and see more patients in any type of practice

# Improve Outcomes

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Patients are more likely to get care when it's convenient and accessible

- ✓ Fill gaps in the care continuum by staying connected to the patient wherever they are
- ✓ Make it easier for patients to attend follow up visits with telehealth – chronic disease management and for patients with mobility issues are just a few examples
- ✓ Connect patients more quickly to specialists in areas where they are hard to locate or with long wait times
- ✓ Reduce provider burn out by eliminating unnecessary windshield time or when making rounds to a diverse patient population in a hospital or rural area
- ✓ Bring quality care to the underserved

# Positive Return on Investment

- ✓ Virtual health can lower the cost of care in multiple ways
- ✓ Virtual care delivery opens up revenue opportunities and with improved reimbursement policies including Medicare patients, providers can now be paid for telehealth visits
- ✓ Connects patients to world-class specialists without emergency transportation
- ✓ Fewer hospital admissions and better chronic disease management can also drive down the cost of healthcare – something telemedicine can facilitate



## Special Report: GlobalMed and Telemedicine ROI

Telemedicine is often praised for bringing care to the underserved. But many people don't realize that virtual health care also lowers the cost of care in multiple ways.

Telehealth can connect patients to world-class specialists in real time without emergency transportation – or any long drive or out-of-state costs on the patient's part. Fewer hospital admissions and better chronic disease management can also drive down the overall cost of healthcare. One percent of the U.S. population (more than 30 million) have chronic care costs – and more than 10 percent of them have chronic diseases such as high blood pressure, diabetes, and high cholesterol. Remote patient monitoring at home, with better interventions for emerging issues, can help many of these patients avoid expensive ER visits and hospitalizations.

Organizations that understand the medical benefits and financial value are making smart investments in a future of cost-effective care.

**Copper: Queen Brings Specialty Care to A Small Town**

At a time when small rural hospitals are increasingly closing their doors, Bobbin Copper Queen Community Hospital is financially healthy – thanks to telemedicine. Located in the isolated medical access hospital, 10 miles north of the Arizona-Mexico border, have opened virtual health to make sure expert medical care is available in their community – population 1,200.

The first program was with telestroke, in collaboration with the Mayo Clinic in Phoenix. Former Bobbin Mayor and Mayor Sam Cooper Queen's telestroke service enabled him to walk within a few hours



The telemedicine program has saved the small hospital significant money and allowed them to continue operating in a time when many rural facilities are closing. Because the hospital no longer has to transport patients with great difficulty to hospitals in Phoenix or Tucson, for instance, the telestroke program saved more than \$1.4 million in its first six months.

Dickson attributes the Copper Queen's high patient satisfaction scores – a remarkable 90 percent among ER patients – to part to telemedicine. "We're becoming a real hospital in the desolate lands of medicine," he said. "We initially thought that a telestroke would create a barrier, a non-paying environment. But it's not true when the doctor comes on, the patient is just as happy to have a specialist like that in a small hospital."

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**Get this special report about providers around the world who have received the benefits and financial value of making an investment in telehealth.**



Mobile Specialty Vehicles was founded as Mobile Medical Vehicles, Inc. and operated under the name of Mobile Medical® in November of 1980 by Daniel S. Ayres. The Ayres family were pioneers in the specialty and recreational vehicle industry. David Ayres, Daniel's father, was one of the founding members and former president of the Recreational Vehicle Dealers Association (RVDA). The Ayres family operated three successful dealerships in Beaumont, Houston, and Dallas, Texas with fully equipped up-fitters and manufacturers, that built trailers from the ground up for unique applications like atmospheric testing vehicles for the petroleum industry. Daniel got his start in the family business at the age of six eventually working in the engineering and fabricating divisions, hand drawing custom vehicles to be built from scratch. His eye for detail and attention to customer service would later build the foundation for what would be the most prestigious name in specialty vehicles. [www.mobilespecialtyvehicles.com](http://www.mobilespecialtyvehicles.com)



GlobalMed powers the world's largest, most advanced virtual health programs by designing and manufacturing integrated software and hardware telemedicine solutions that support a patient at any point in the continuum of care. Providers are enabled with data capturing tools to deliver evidence-based treatment and improve patient outcomes while lowering costs. Providers looking for their own technology to manage capacity, save money, and deliver responsible medicine, will get all they need from one platform. Founded in 2002 by a Marine Corps Reserve Veteran still serving as CEO. [www.globalmed.com](http://www.globalmed.com).